***Syed Rashid Husain***

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**SUMMARY**

A self-starter with a strong entrepreneurial attitude combined with sound knowledge of the ***Financial Services Industry***, including ***Investment Management, Capital Markets, Valuation, Financial Management and Asset Management .*** Strong analytical skills with proficiency in communication and computer.

**RELEVANT EXPERIENCE**

* DISSERTATION:

Mutual funds – General financial behavior of investors in India .

* SUMMER INTERNSHIP – CARRIER AIR CONDITIONER AND REFRIGERATION LTD:

Two months of internship done in the middle of the 2014 On Gap analysis of ‘Retention Of Annual Maintenance Contracts’

* AMERICAN EXPRESS (INDIA) PRIVATE Ltd:

A three month work stint in middle of 2014 , as a ‘New Account Analyst’

**Role –**

1. Act as a (face) representative of the company and leave a great impression on him by friendly processing’s and smooth transactions
2. Verifying customers identity and satisfying various security clauses
3. Understand customers need and give him/her the right credit card
4. Determine customers’ credit limit
5. Pitch new services of the company in accordance of the customers need and sell them
6. Make a good relationship with the customer , satisfy his needs and leave a good impression of the company

* BLACKBERRY (INDIA) PRIVATE LTD. GURGAON..

A forty five days work stint in middle of 2013 in a Blackberry BBOS 10 program, worked as a Blackberry customer service and a sales executive.

Role –

1. Worked as Blackberry Operating System 10 Rover (Mock Manager)
2. Gave presentations of the companies service plans and brought clients to the company
3. Negotiated terms successfully and made BBOS10 Enterprise Services contracts signed
4. Pitched companies services and products in accordance with the clients need and made sales
5. Act as representative of the company on whom a client can rely on , leaving a great impression of the company and creating a good client base

**EDUCATION**

* 2013 – 2015 JAMIA HAMDARD UNIVERSITY , NEW DELHI

**Masters In Business Administration with**

**specialisation in ‘Finance’ – ( 7.25 SGPA yet)**

* 2010 - 2013 UNIVERSITY OF LUCKNOW , LUCKNOW

**Bachelors In Commerce Honors – (64%)**

* 2010 LA MARTINIERE COLLEGE, LUCKNOW

**Higher Secondary School – ( 74%)**

* 2008 LA MARTINIERE COLLEGE, LUCKNOW

**High School – (*80 %)***

**RELEVANT SKILLS AND KNOWLEDGE ACQUIRED THROUGH EDUCATION**

* Ability to assess the capital structure of a company, evaluate its financing and business needs, calculate the cost of capital and associated financial risk and determine asset and equity valuation
* Acquired knowledge of managing human resource, establishing relationship within and outside the company
* Knowledge of product and asset evaluation , product pricing and evaluation of market demand
* Gained sound understanding of fixed-income products, equities, investment funds and derivatives and the analysis of securities and the factors affecting their prices
* Representative , Communication and debating skills

**EXTRA-CURRICULAR ACTIVITIES/COMMUNITY SERVICES**

* Stayed a runner up in Horizon Sports Fest for Table Tennis Tournament
* Actively Participated in Cultural Fest like Antraghini IIT Kanpur, Mood Indigo IIT Bombay, Varchasvya IIM Lucknow, Rendezvous IIT Delhi during graduation
* Volunteered in Bahin Sanstha (N.G.O) for 3 years during graduation
* Was in the Prefectural Board at senior secondary level in La Martiniere College, Lucknow
* Active member of ‘NATIONAL SOCIAL SERVICES’ in college
* Participated in Elocutions
* Best class presentation during M.B.A
* Seminar on Communication skills
* Inter college/Inter-School / Inter – House Debates
* Biking, swimming, bowling, competitive chess, and anything to do with social networking

**PERSONAL**

* Nationality : Indian
* Languages : English, Hindi, Urdu
* Domicile : Lucknow, Uttar Pradesh
* D.O.B :25th September, 1991
* Marital status : Single